



AEC Daily Corporation
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AIA/CES Registered Provider
AIA/CES Provider Number J624

Sponsored by:



Jim Lauffenberger

Has successfully completed the course

High-Performance Coatings for Industrial Applications

Course Number: AEC065 (BM-EN-06513-1211) on May 23, 2011
Certificate Number: 398770-24466
AIA/CES Learning Units: 1 LU - 1 hour program
This course qualifies for HSW

Instructor: John Lanzillotti



fbpe
Provider 0004278
Sequence 0000031



COURSE ADDENDUM

Participant's Name: Jim Lauffenberger

Participant's License #: _____

Telephone #: (_____) _____

Date Course Completed: May 23, 2011

Course Title: High-Performance Coatings for Industrial Applications

Course Number: AEC065 (BM-EN-06513-1211)

Course Description: Provides an overview of high-performance coatings for industrial applications, including a discussion of various types of industrial coating products, surface preparation techniques, primer selection, and specification issues.

Learning Objectives: Gain an understanding of the purpose of high-performance coatings and industrial applications.

Describe how the use of industrial coatings improves protection, appearance, and safety.

List proper surface preparation techniques for high-performance coatings.

List characteristics of high-performance industrial coatings and selection criteria.

Number of Course Hours Completed: 1 LUs

Name of Course Provider: AEC Daily Corporation

Name of Course Trainer or Educator: John Lanzillotti, Director - Commercial and Industrial Sales

Course Trainer/Educator's Telephone #:

Instructor Bio: John Lanzillotti has over 20 years experience in the paint industry and his breadth of product and sales knowledge is formidable. Born and raised in Massachusetts, John's paint career began at retail with a paint and decorating store in Clinton, Massachusetts. After seven years of gaining a true understanding of the phrase, "the customer is always right", John joined Benjamin Moore & Co., one of the country's most respected paint manufacturers, in 1989. He has held a variety of sales positions in Benjamin Moore & Co., including that of District Sales Manager in Boston and Northern New England. Currently, John is the Director of Commercial and Industrial Sales. In this role, John oversees the strategic management of commercial sales to the paint and building professional, including both architects and designers. He is a member of CSI, ASID, PDCA, and SSPC.